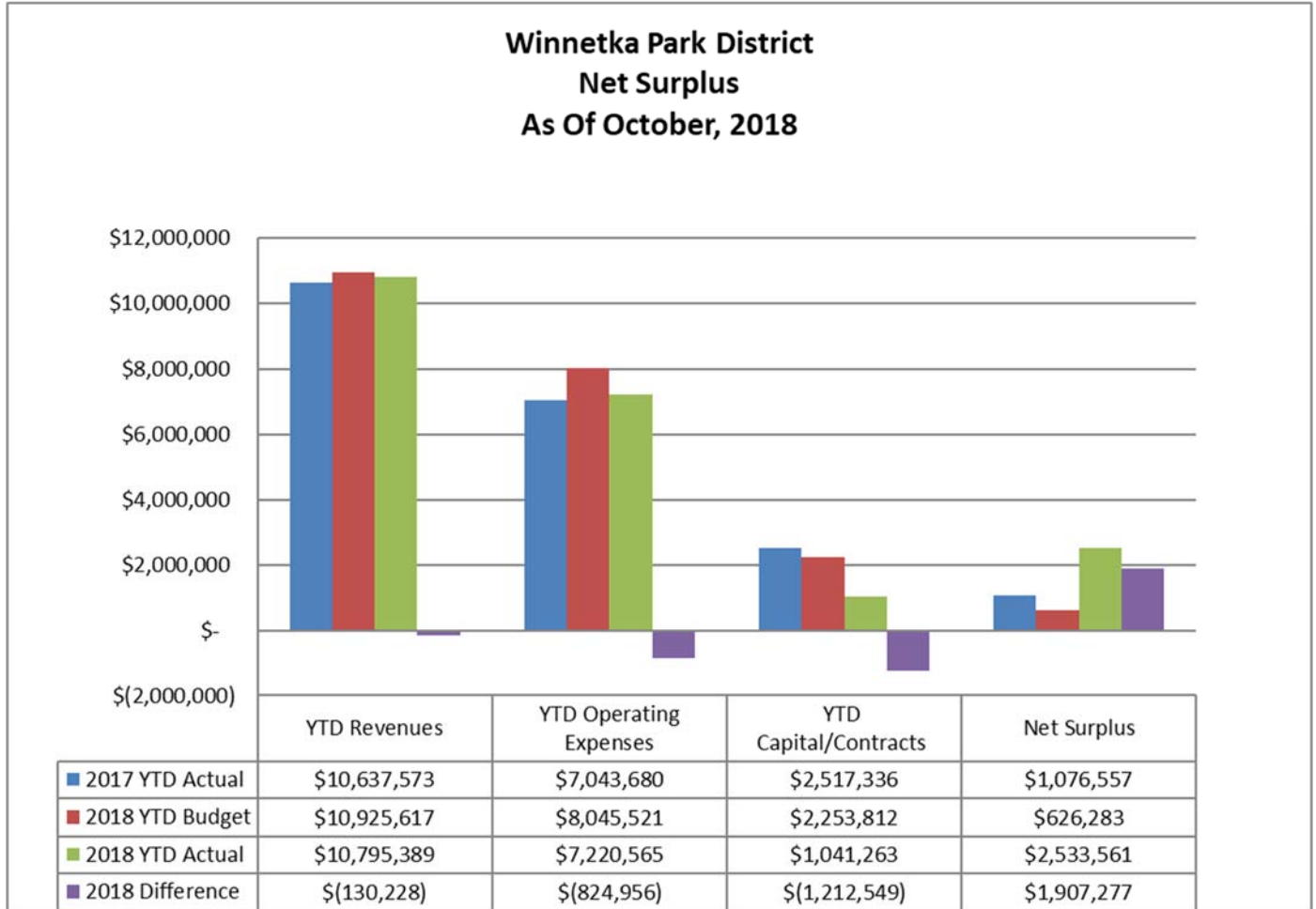


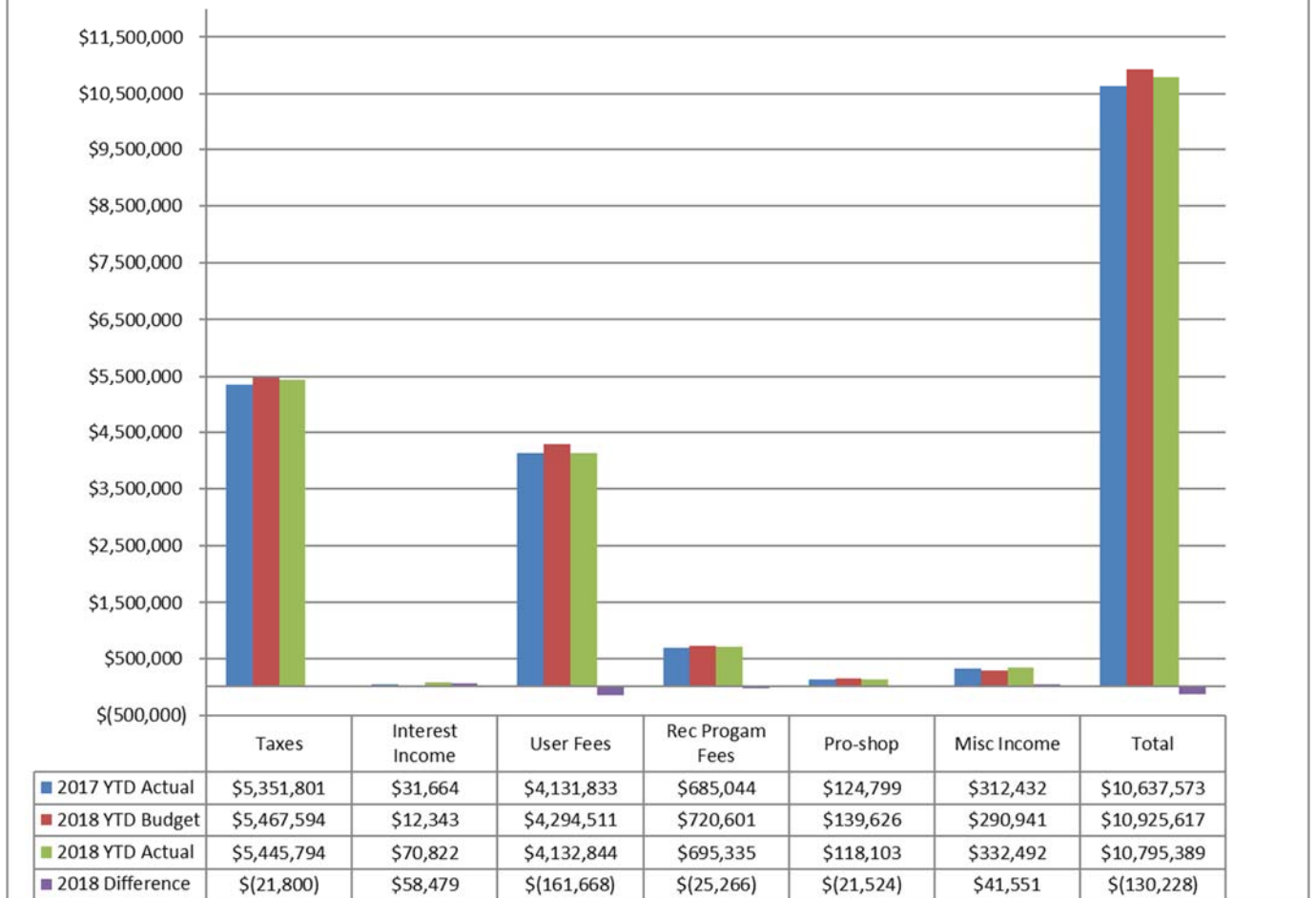
**OCTOBER 2018 FINANCIAL SUMMARY**  
**FOR ALL FUNDS COMBINED- UNAUDITED**



**Net Surplus/(Deficit) is \$1,907,277 above year-to-date budget**

- Revenues are \$130,228 below year-to-date budget
- Operating Expenses are \$824,956 below year-to-date budget
- Capitals/Contracts Payable are \$1,212,549 below year-to-date budget

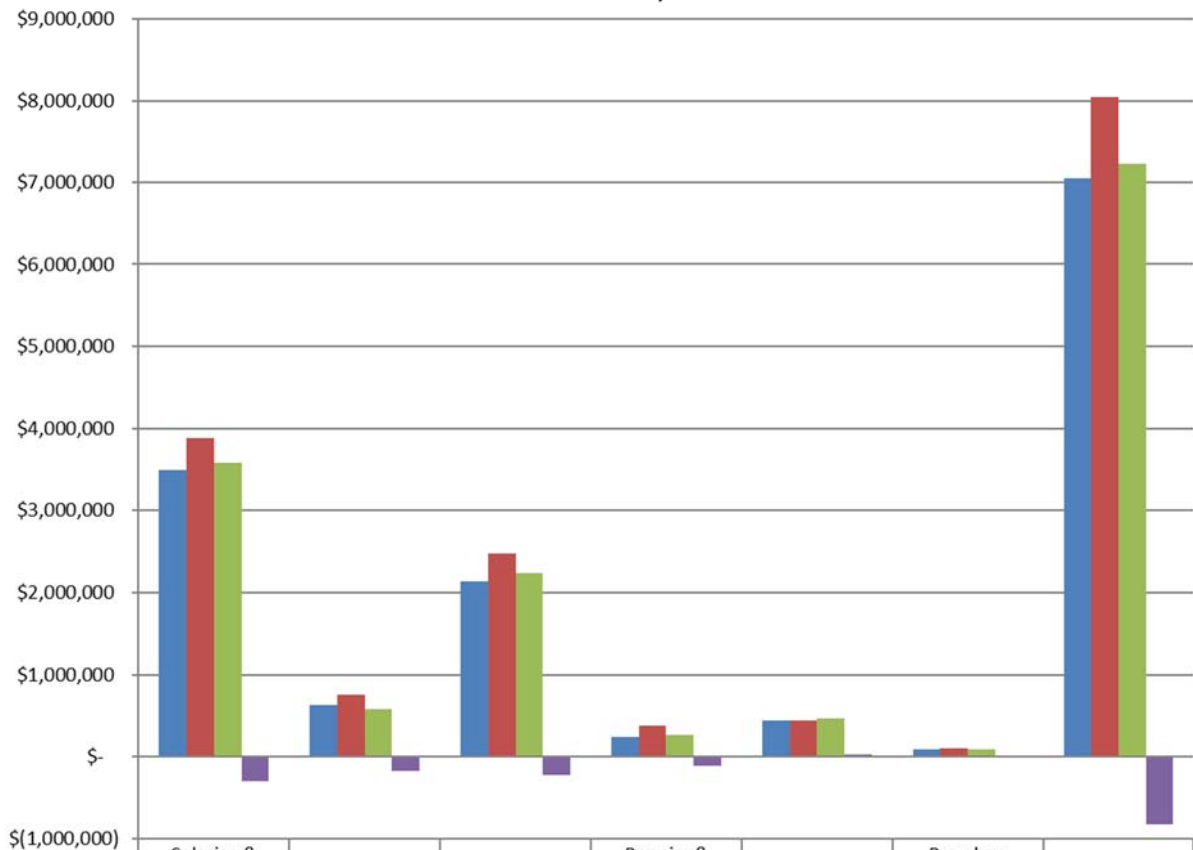
**Winnetka Park District  
Revenues  
As Of October, 2018**



**Revenues are \$130,228 below year-to-date budget:**

- Total revenues are 99% of year-to-date budget
- Taxes are \$21,800 below year-to-date budget
- Interest income is \$58,479 above year-to-date budget and \$39,158 above the 2017 year-to-date amount
- Golf Course user fees are \$280,808 below year-to-date budget as the weather-driven effect on Golf Course revenues is the main reason for the variance in User Fees

**Winnetka Park District  
Operating Expenses  
As Of October, 2018**

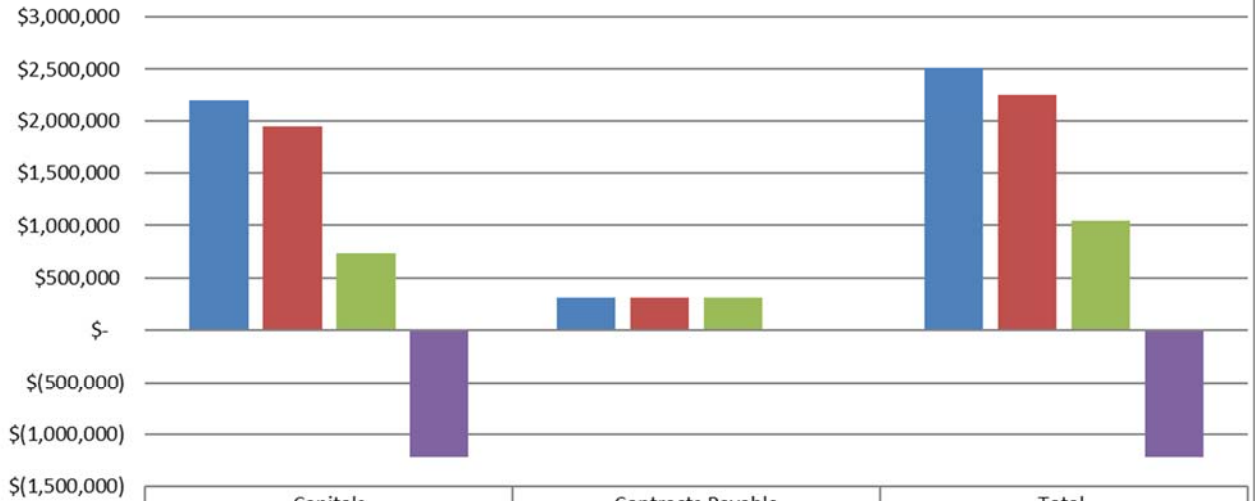


	Salaries & Wages	Supplies	Services	Repairs & Maint.	Utilities	Pro-shop Merch.	Total
2017 YTD Actual	\$3,490,342	\$637,685	\$2,140,916	\$244,917	\$444,765	\$85,056	\$7,043,680
2018 YTD Budget	\$3,887,730	\$753,796	\$2,474,509	\$387,170	\$441,773	\$100,543	\$8,045,521
2018 YTD Actual	\$3,578,548	\$579,573	\$2,241,278	\$271,478	\$467,173	\$82,514	\$7,220,565
2018 Difference	\$(309,182)	\$(174,223)	\$(233,231)	\$(115,691)	\$25,401	\$(18,029)	\$(824,956)

**Operating expenses are \$824,956, or 9% below year-to-date budget:**

- Salaries & Wages are \$309,182 below year-to-date budget
  - Admin and Parks are under budget by a combined \$91,573 due to two vacant full-time positions coupled with fewer hours for part-time staff
  - Salaries for Recreation Programs and Beaches are \$43,389 and \$45,364 below budget
  - Salaries in the Golf Fund are \$103,288 below budget for part-time attendants, instructors group lessons and maintenance workmen
- Supplies are a combined \$174,223 below budget across all funds
- Services are \$233,231 below year-to-date budget
  - Medical insurance reimbursements are lower than what was expected
  - Reduced FICA/IMRF payments correspond to the lower salaries
  - Unemployment compensation is trending well below budget

**Winnetka Park District  
Capitals / Contracts Payable  
As Of October, 2018**



	Capitals	Contracts Payable	Total
■ 2017 YTD Actual	\$2,201,754	\$315,582	\$2,517,336
■ 2018 YTD Budget	\$1,945,032	\$308,781	\$2,253,812
■ 2018 YTD Actual	\$732,483	\$308,780	\$1,041,263
■ 2018 Difference	\$(1,212,548)	\$(1)	\$(1,212,549)

**Capitals/Contracts Payable are \$1,212,548 below year-to-date budget:**

- Capitals are \$1,212,548 below budget as a number of vehicles and large pieces of equipment have not been purchased as budgeted, but are expected to even out in the coming months

**Winnetka Park District  
Statement of Cash and Investments  
For The Month Ended October 31, 2018**

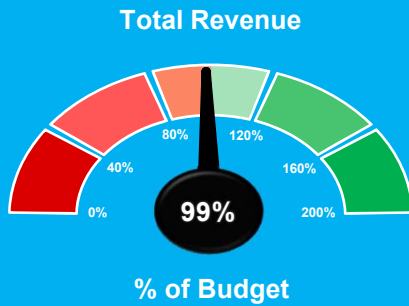
<b>Bank Name</b>	<b>Amount</b>	<b>Annual Rate</b>
<b>CASH</b>		
Petty Cash	1,750.00	
Harris Bank - Holiday Savings	17,583.71	
Illinois Funds	76,230.77	2.17%
N Corwin Fund	37,820.27	0.56%
Harris Bank - Operating	350,026.14	
Harris - Money Market	1,576,396.28	0.45%
Harris Bank - Payroll	<u>14,225.66</u>	
<b>Total Cash</b>	<b>2,074,032.83</b>	
<b>INVESTMENTS</b>		
Harris Bank - CD's	0.00	
IPDLAF - Money Market	3,220,231.36	1.99%
IPDLAF - CD's	248,000.00	2.39%
IPDLAF - CD's	248,000.00	2.45%
IPDLAF - CD's	248,000.00	2.40%
IPDLAF - CD's	248,000.00	2.40%
North Shore Community Bank Max Safe Money Market	2,635,290.20	2.27%
North Shore Community Bank CD	<u>1,231,006.54</u>	2.65%
<b>Total Investments</b>	<b>8,078,528.10</b>	<b>2.23%</b>
<b>TOTAL CASH &amp; INVESTMENTS</b>	<b>10,152,560.93</b>	

# Winnetka Park District Revenue Analysis Dashboard

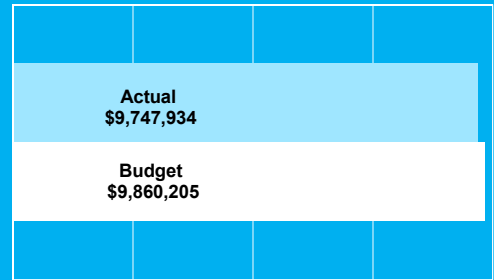
YTD  
As of 08/31/2018

Winnetka Park District

## Total Revenue



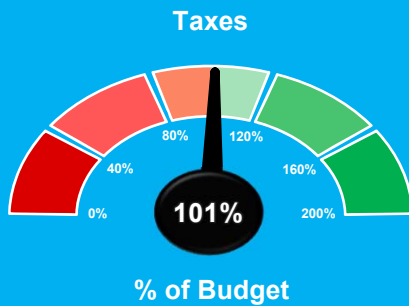
Total Revenue



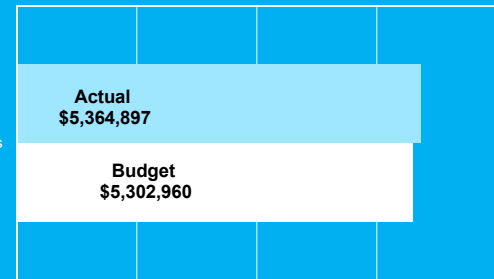
\$2.000M \$4.000M \$6.000M \$8.000M \$10.000M

Winnetka Park District

## Taxes



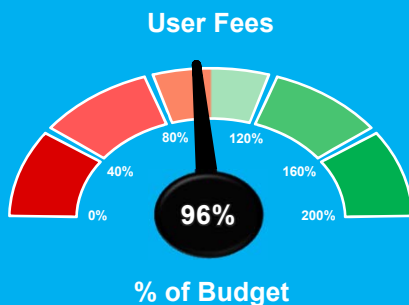
Taxes



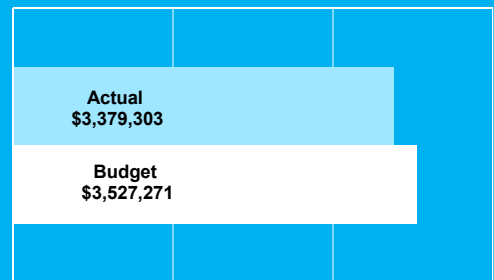
\$2.000M \$3.000M \$4.000M \$5.000M \$6.000M

Winnetka Park District

## User Fees



User Fees



\$1.000M \$2.000M \$3.000M \$4.000M

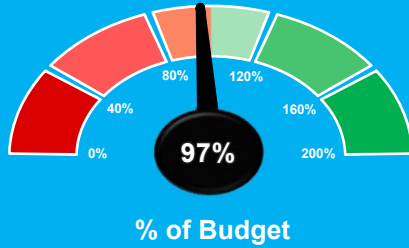
# Winnetka Park District Revenue Analysis Dashboard

YTD  
As of 08/31/2018

Winnetka Park District

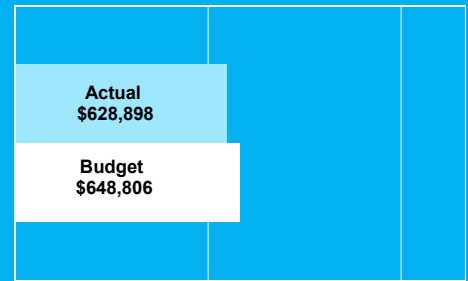
## Rec Program

### Rec Program Fees



% of Budget

Rec  
Program  
Fees



\$300.000K

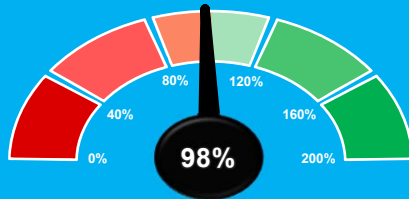
\$600.000K

\$900.000K

Winnetka Park District

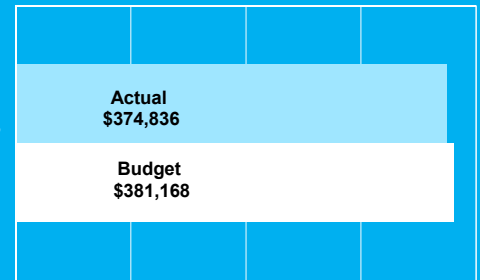
## Other: Pro, Misc, Interest

### Other: Pro, Interest, Misc



% of Budget

Other: Pro,  
Interest,  
Misc



\$100.000K

\$200.000K

\$300.000K

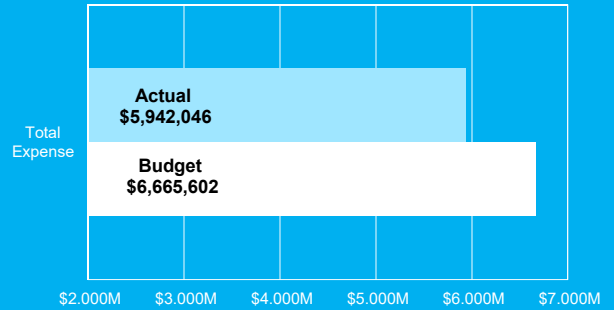
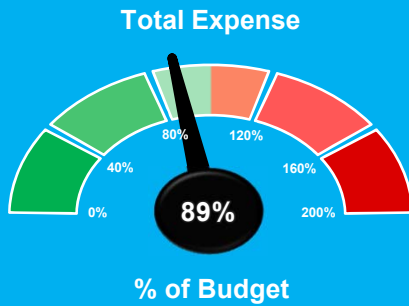
\$400.000K

# Winnetka Park District Expense Analysis Dashboard

YTD  
As of 08/31/2018

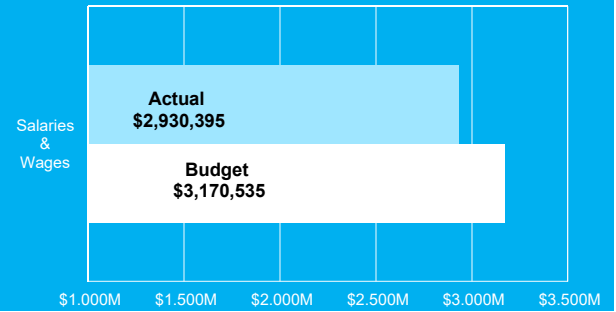
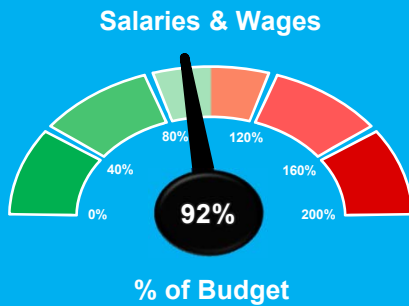
Winnetka Park District

## Total Expense



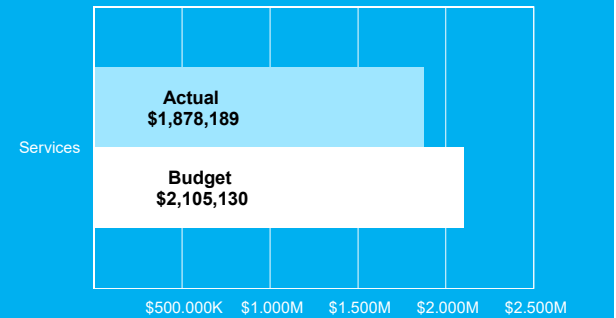
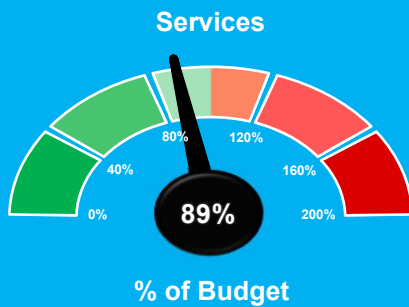
Winnetka Park District

## Salaries & Wages



Winnetka Park District

## Services



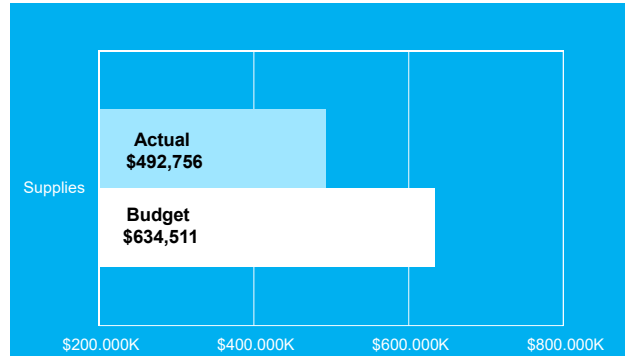
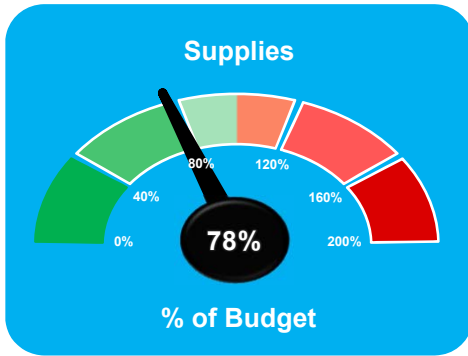


# Winnetka Park District Expense Analysis Dashboard

YTD  
As of 08/31/2018

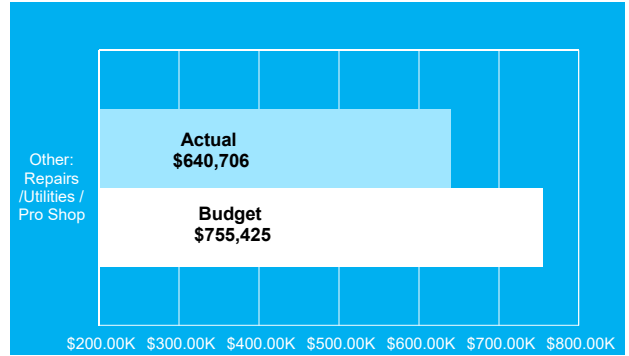
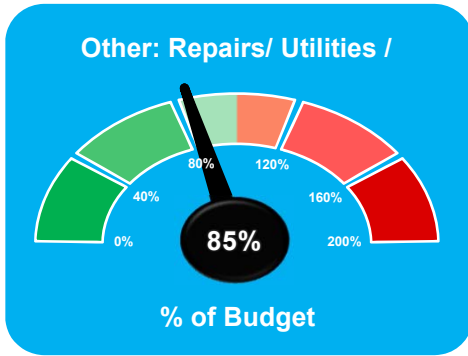
Winnetka Park District

## Supplies



Winnetka Park District

## Other: Repairs / Utilities /

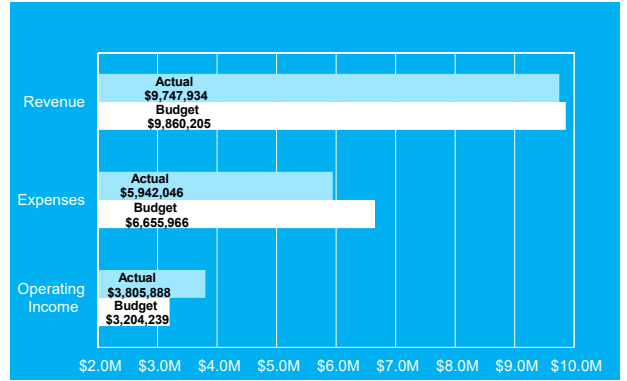
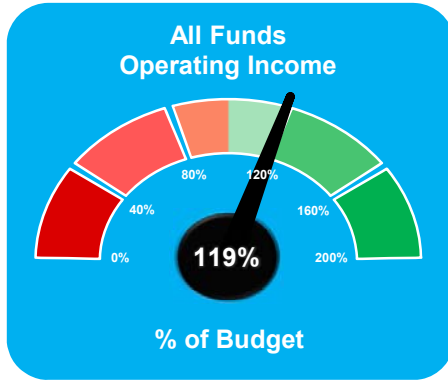


# Winnetka Park District Operating Income Dashboard

YTD  
As of 08/31/2018

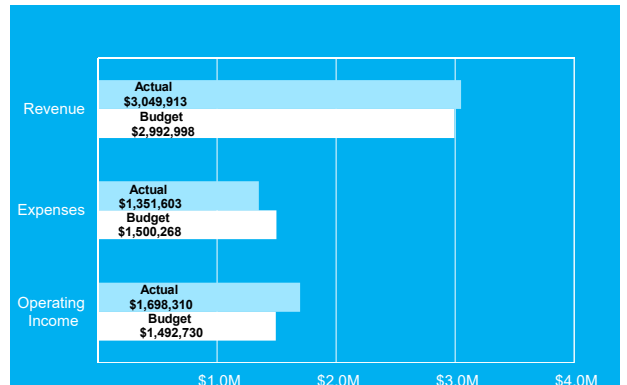
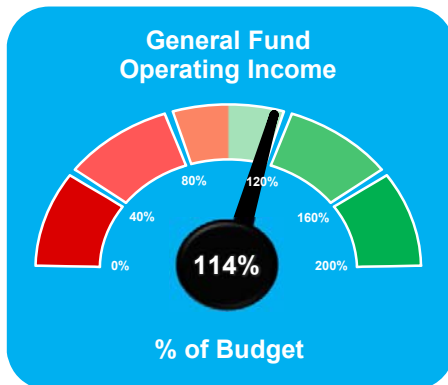
Winnetka Park District

## All Funds



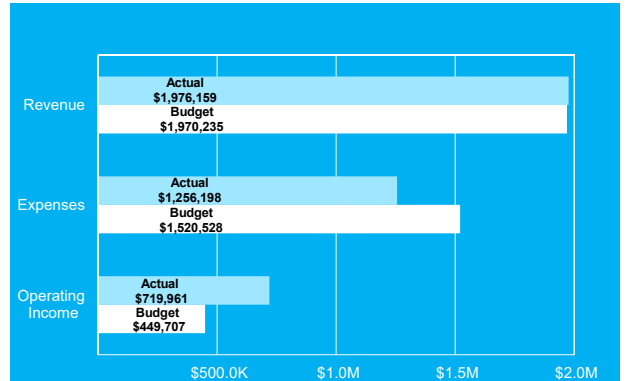
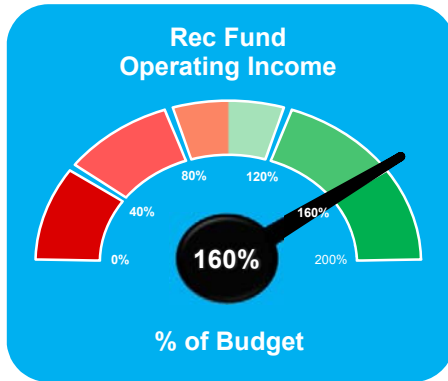
Winnetka Park District

## General Fund



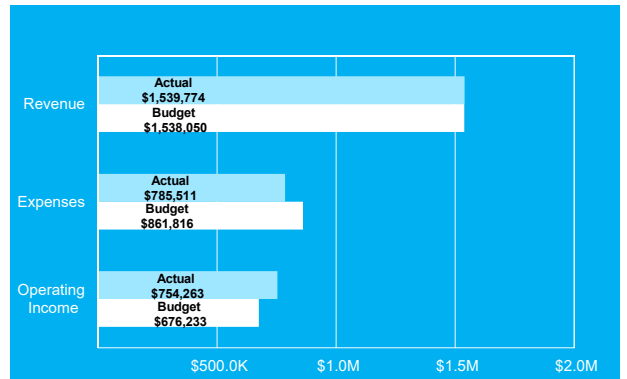
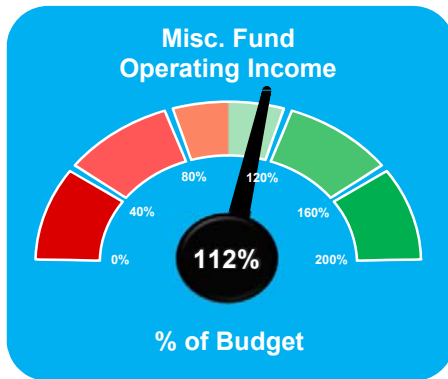
Winnetka Park District

## Rec Fund



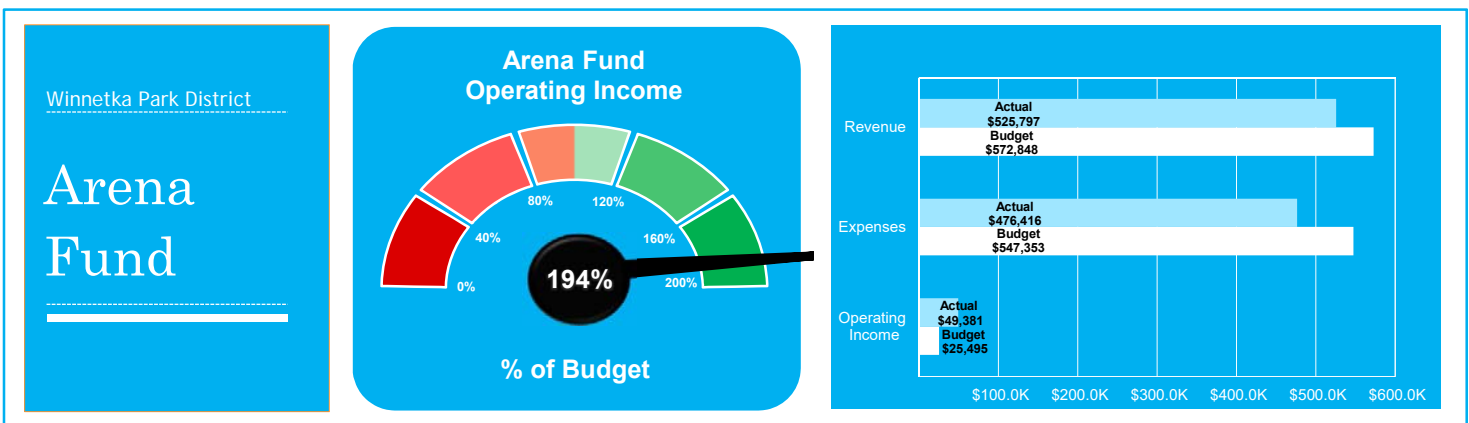
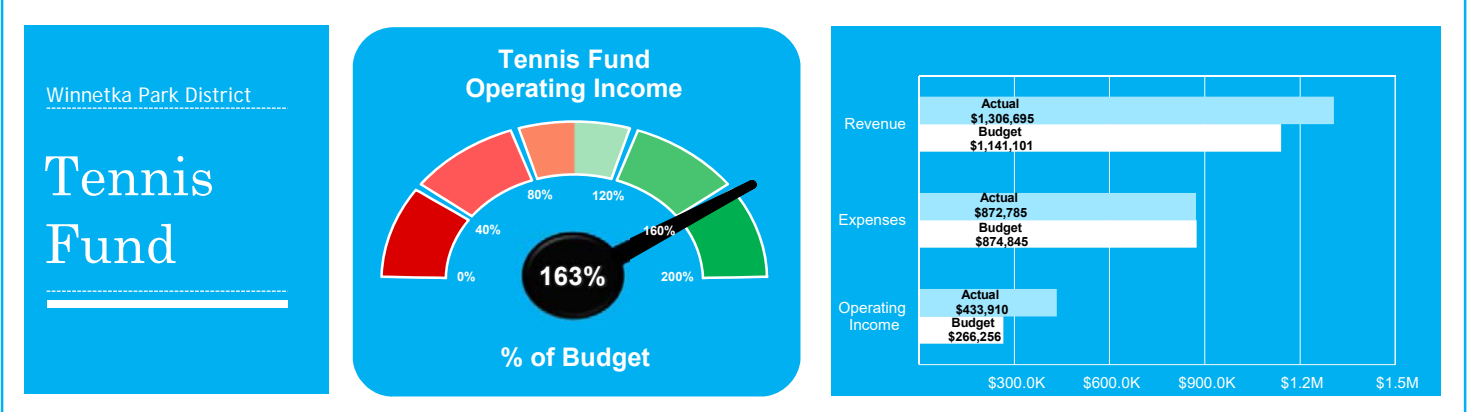
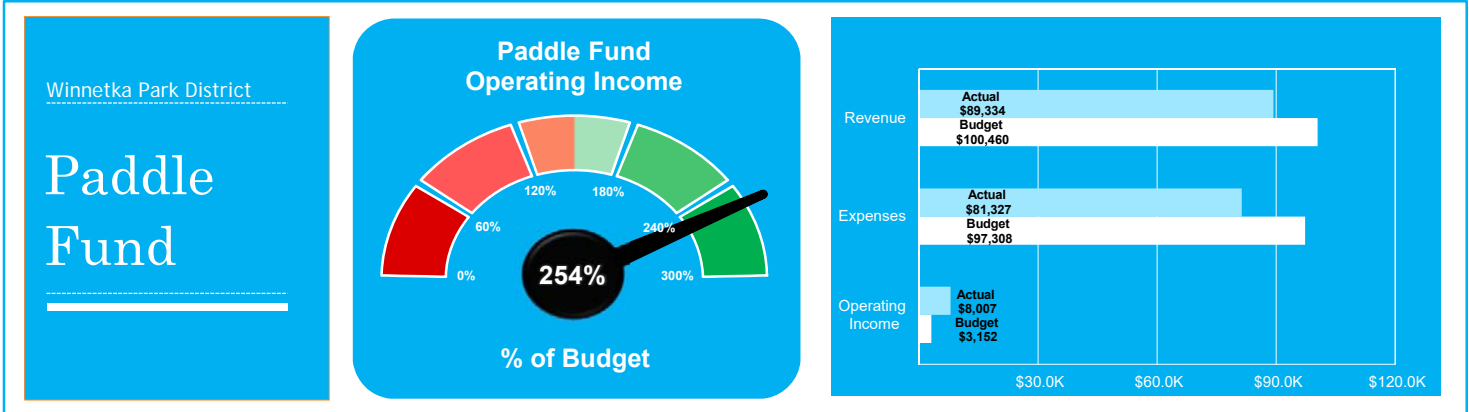
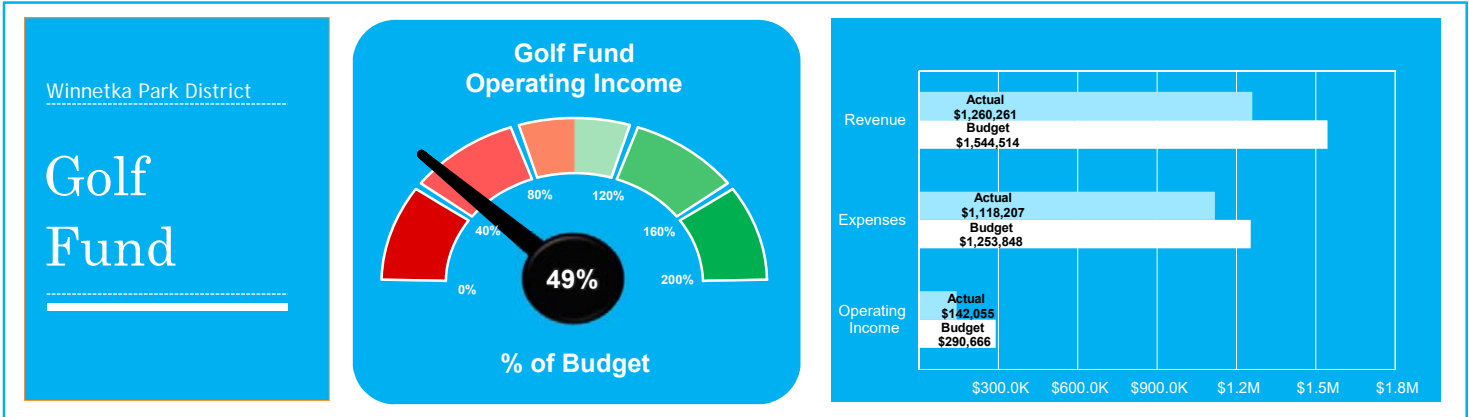
Winnetka Park District

## Misc Fund



# Winnetka Park District Operating Income Dashboard

YTD  
As of 08/31/2018



# Winnetka Park District Other Metrics Dashboard

YTD  
As of 08/31/2018

Winnetka Park District

## Capitals

