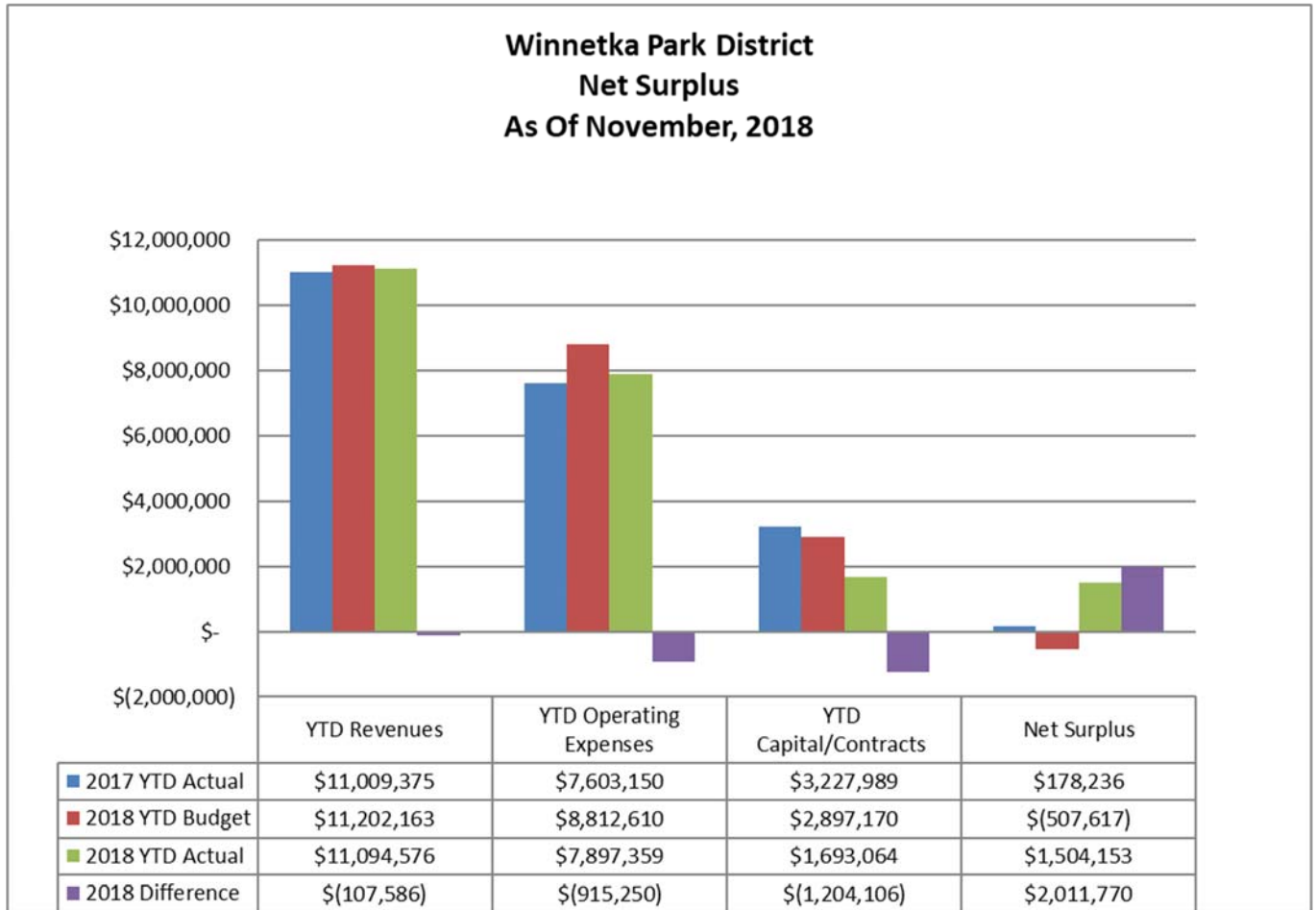


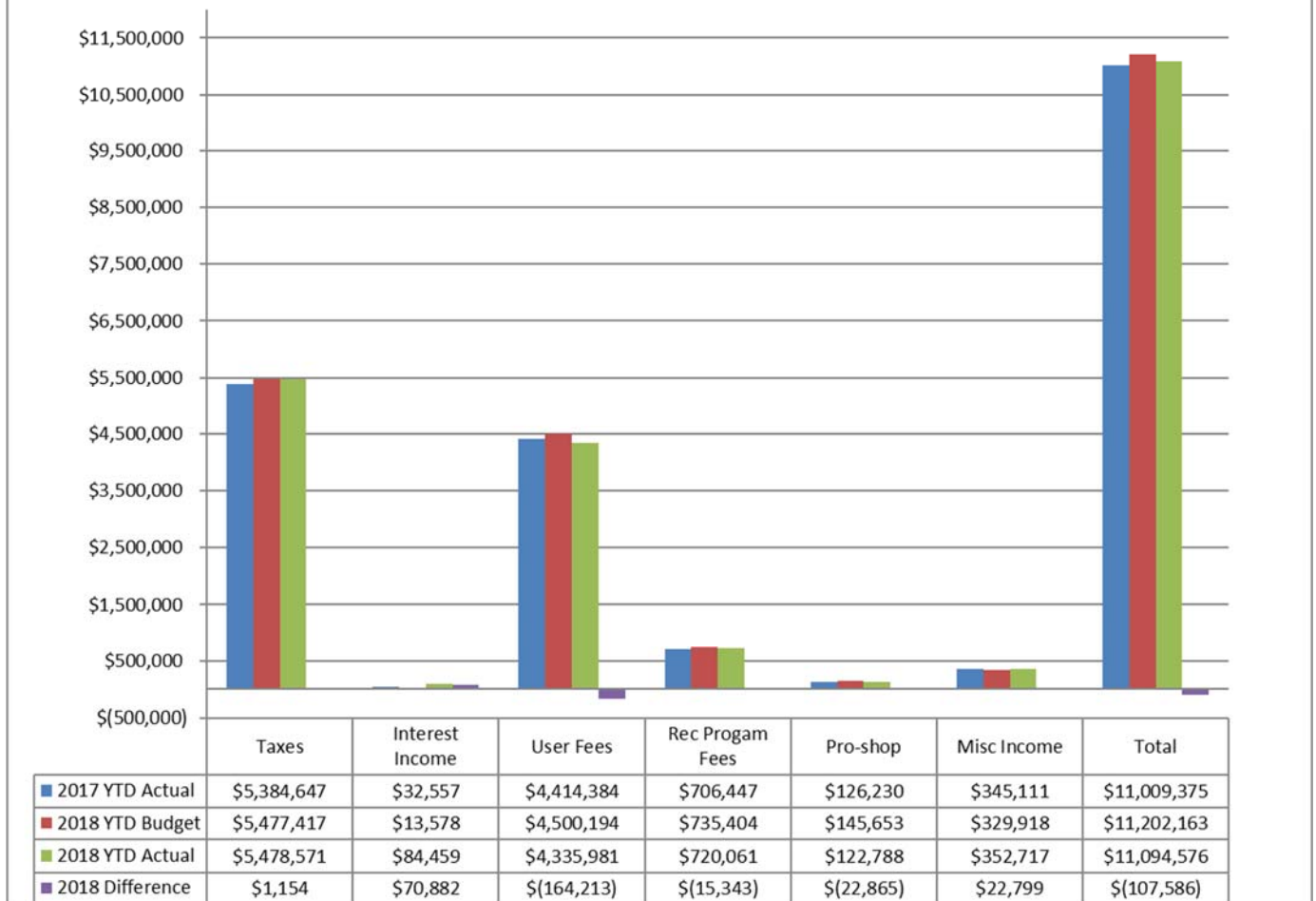
NOVEMBER 2018 FINANCIAL SUMMARY
FOR ALL FUNDS COMBINED- UNAUDITED



Net Surplus/(Deficit) is \$2,011,770 above year-to-date budget

- Revenues are \$107,586 below year-to-date budget
- Operating Expenses are \$915,250 below year-to-date budget
- Capitals/Contracts Payable are \$1,204,106 below year-to-date budget

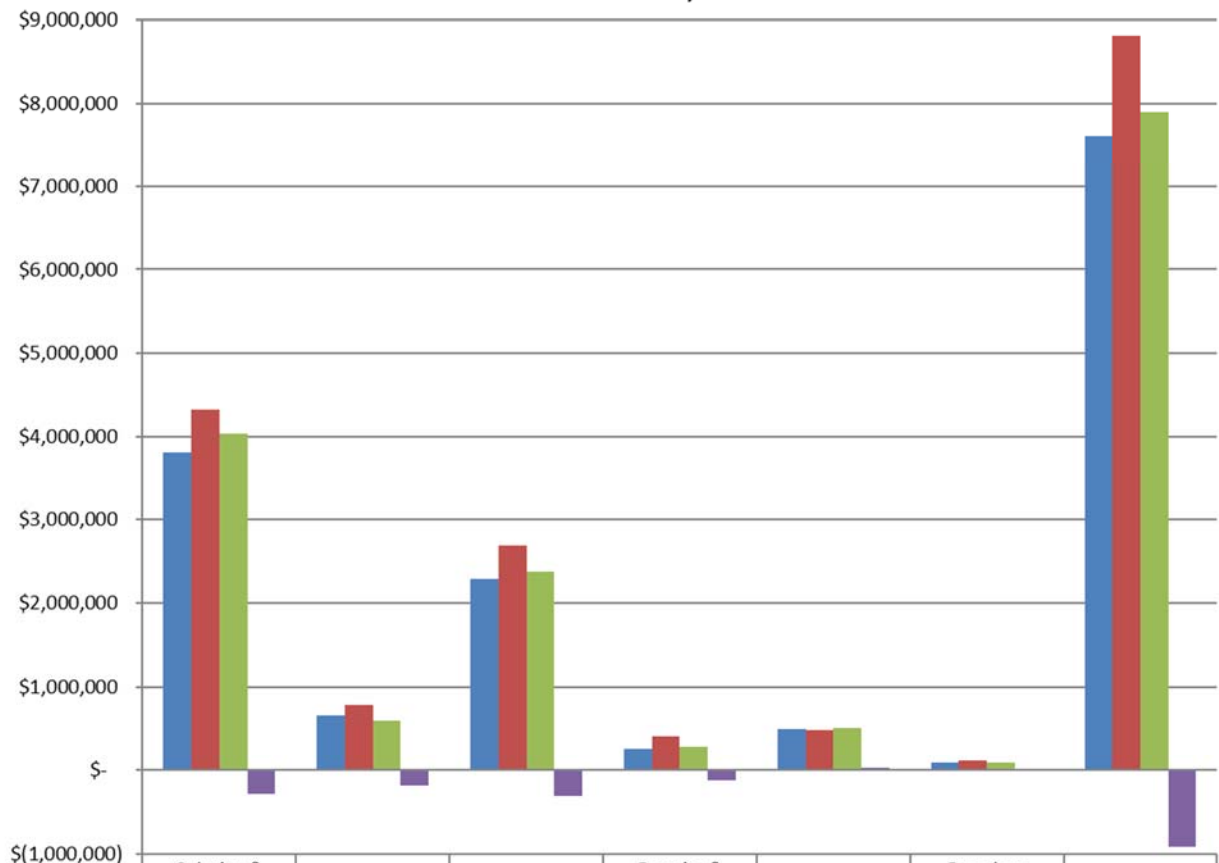
**Winnetka Park District
Revenues
As Of November, 2018**



Revenues are \$107,586 below year-to-date budget:

- Total revenues are 99.04% of year-to-date budget
- Taxes are \$1,154 above year-to-date budget
- Interest income is \$70,882 above year-to-date budget and \$51,902 above the 2017 year-to-date amount
- Golf Course user fees are \$294,335 below year-to-date budget as the weather-driven effect on Golf Course revenues is the main reason for the variance in User Fees

**Winnetka Park District
Operating Expenses
As Of November, 2018**

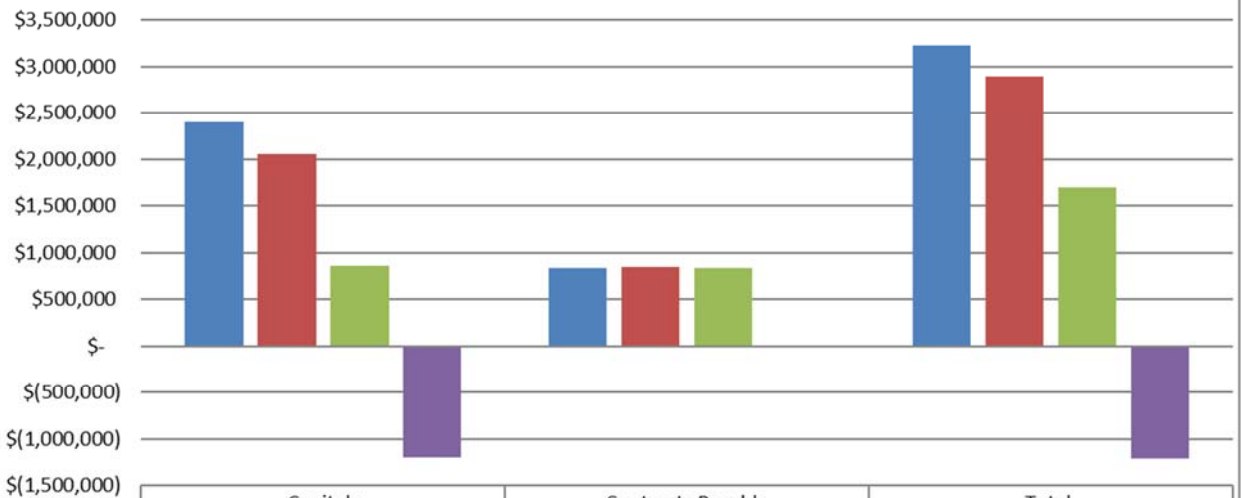


| | Salaries & Wages | Supplies | Services | Repairs & Maint. | Utilities | Pro-shop Merch. | Total |
|-----------------|------------------|-------------|-------------|------------------|-----------|-----------------|-------------|
| 2017 YTD Actual | \$3,808,257 | \$662,683 | \$2,293,303 | \$257,974 | \$494,401 | \$86,532 | \$7,603,150 |
| 2018 YTD Budget | \$4,327,819 | \$790,947 | \$2,691,114 | \$410,048 | \$488,551 | \$104,131 | \$8,812,610 |
| 2018 YTD Actual | \$4,039,031 | \$598,946 | \$2,378,469 | \$286,676 | \$508,046 | \$86,192 | \$7,897,359 |
| 2018 Difference | \$(288,788) | \$(192,001) | \$(312,645) | \$(123,372) | \$19,495 | \$(17,939) | \$(915,250) |

Operating expenses are \$915,250, or 10% below year-to-date budget:

- Salaries & Wages are \$288,788 below year-to-date budget
 - Admin and Parks are under budget by a combined \$121,158 due to two vacant full-time positions coupled with fewer hours for part-time staff
 - Salaries for Recreation Programs and Beaches are \$49,922 and \$43,606 below budget
 - Salaries in the Golf Fund are \$104,422 below budget for part-time attendants, instructors group lessons and maintenance workmen
- Supplies are a combined \$192,001 below budget across all funds
- Services are \$312,645 below year-to-date budget
 - Medical insurance reimbursements are lower than what was expected
 - Reduced FICA/IMRF payments correspond to the lower salaries
 - Unemployment compensation is trending well below budget

**Winnetka Park District
Capitals / Contracts Payable
As Of November, 2018**



| | Capitals | Contracts Payable | Total |
|-------------------|---------------|-------------------|---------------|
| ■ 2017 YTD Actual | \$2,394,401 | \$833,588 | \$3,227,989 |
| ■ 2018 YTD Budget | \$2,055,483 | \$841,687 | \$2,897,170 |
| ■ 2018 YTD Actual | \$858,114 | \$834,950 | \$1,693,064 |
| ■ 2018 Difference | \$(1,197,369) | \$(6,737) | \$(1,204,106) |

Capitals/Contracts Payable are \$1,204,106 below year-to-date budget:

- Capitals are \$1,197,369 below budget. Some vehicles and large pieces of equipment have been ordered and will be received in December. Also, the \$250,000 outbuilding project at the Golf Maintenance center is in progress.

**Winnetka Park District
Statement of Cash and Investments
For The Month Ended November 30, 2018**

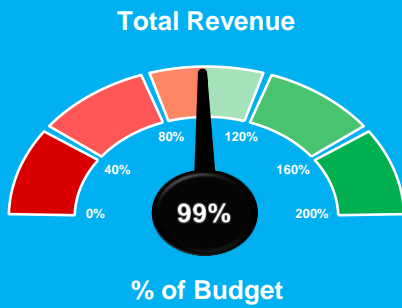
| Bank Name | Amount | Annual Rate |
|--|---------------------|------------------------|
| CASH | | |
| Petty Cash | 1,750.00 | |
| Harris Bank - Holiday Savings | 20,104.49 | |
| Illinois Funds | 76,370.36 | 2.23% |
| N Corwin Fund | 37,837.62 | 0.56% |
| Harris Bank - Operating | 350,065.59 | |
| Harris - Money Market | 241,744.74 | 0.45% |
| Harris Bank - Payroll | <u>33,863.72</u> | |
| Total Cash | 761,736.52 | |
| INVESTMENTS | | |
| Harris Bank - CD's | 0.00 | |
| IPDLAF - Money Market | 3,233,349.05 | 2.07% |
| IPDLAF - CD's | 248,000.00 | 2.39% |
| IPDLAF - CD's | 248,000.00 | 2.45% |
| IPDLAF - CD's | 248,000.00 | 2.40% |
| IPDLAF - CD's | 248,000.00 | 2.40% |
| IPDLAF - CD's | 246,000.00 | 2.62% |
| IPDLAF - CD's | 246,000.00 | 2.70% |
| North Shore Community Bank Max Safe Money Market | 2,640,437.75 | 2.41% |
| North Shore Community Bank CD | <u>1,233,745.78</u> | 2.65% |
| Total Investments | 8,591,532.58 | 2.18% |
| TOTAL CASH & INVESTMENTS | 9,353,269.10 | |

Winnetka Park District Revenue Analysis Dashboard

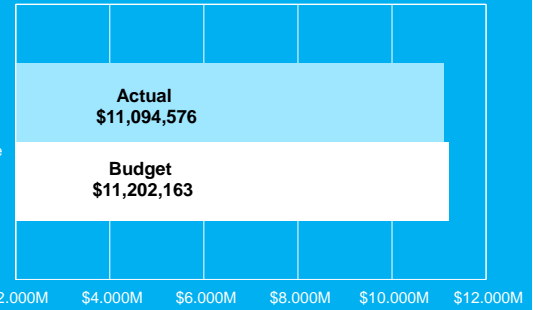
YTD
As of 11/30/2018

Winnetka Park District

Total Revenue

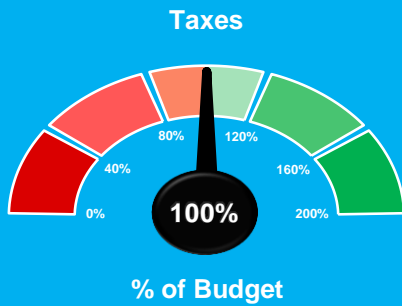


Total Revenue

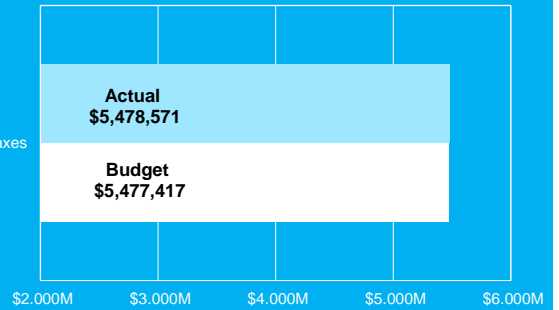


Winnetka Park District

Taxes

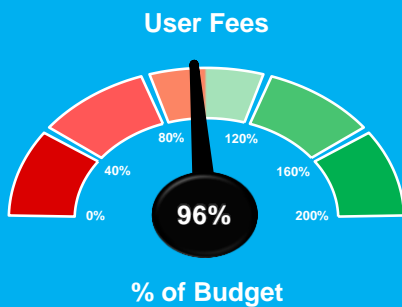


Taxes

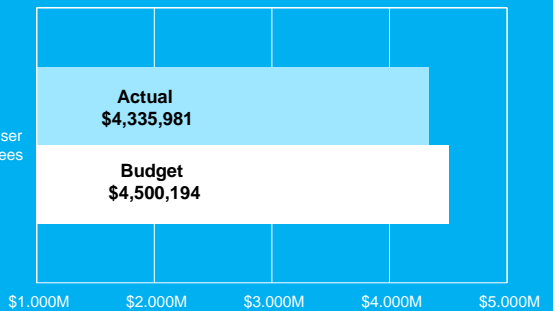


Winnetka Park District

User Fees



User Fees



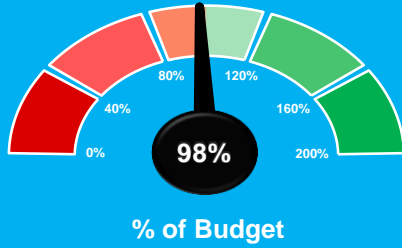
Winnetka Park District Revenue Analysis Dashboard

YTD
As of 11/30/2018

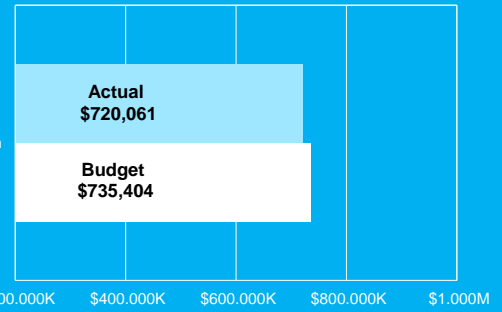
Winnetka Park District

Rec Program

Rec Program Fees



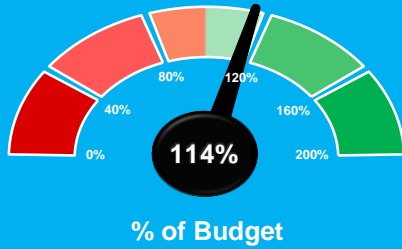
Rec
Program
Fees



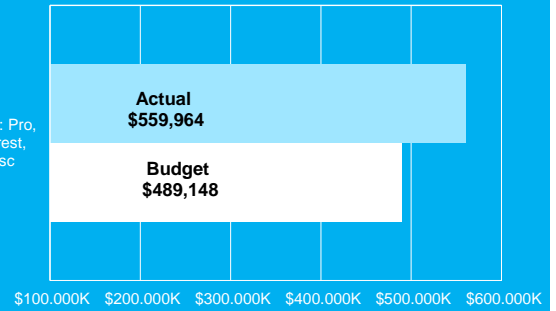
Winnetka Park District

Other: Pro, Misc, Interest

Other: Pro, Interest, Misc



Other: Pro,
Interest,
Misc

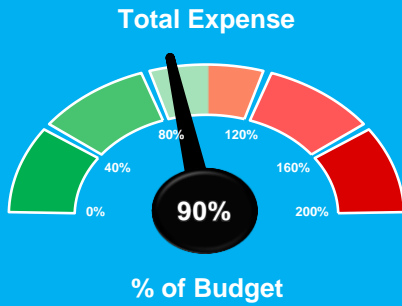


Winnetka Park District Expense Analysis Dashboard

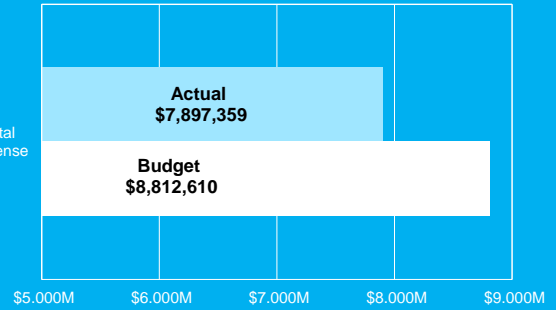
YTD
As of 11/30/2018

Winnetka Park District

Total Expense

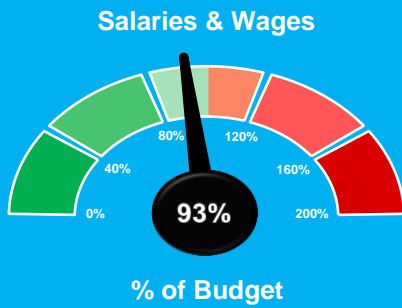


Total Expense

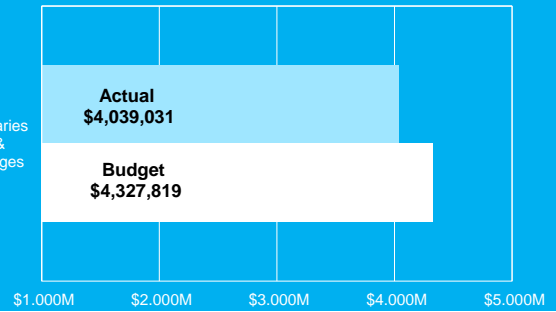


Winnetka Park District

Salaries & Wages

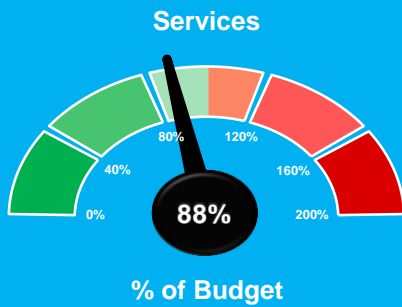


Salaries & Wages

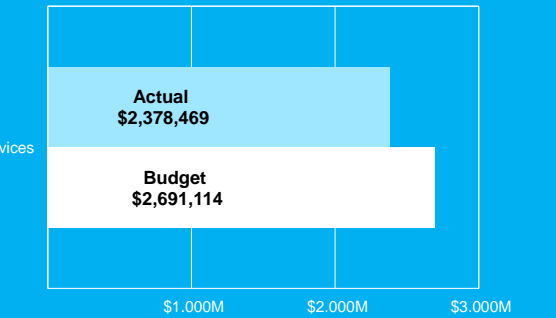


Winnetka Park District

Services



Services

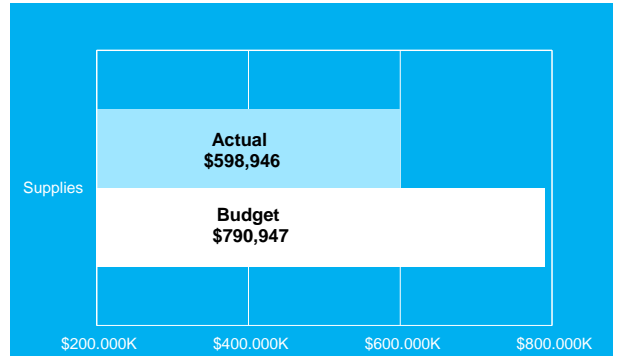
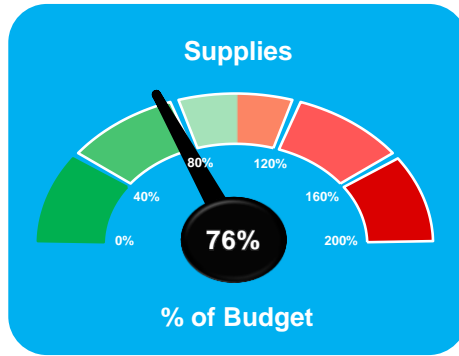


Winnetka Park District Expense Analysis Dashboard

YTD
As of 11/30/2018

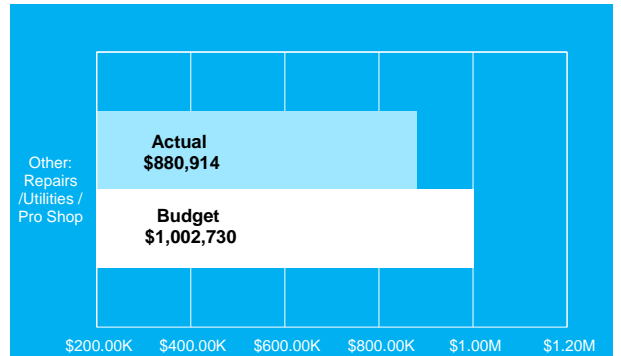
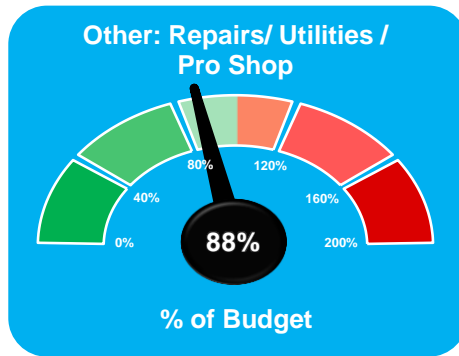
Winnetka Park District

Supplies



Winnetka Park District

Other: Repairs / Utilities /

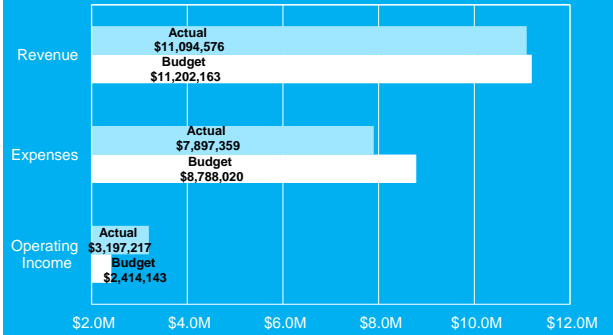
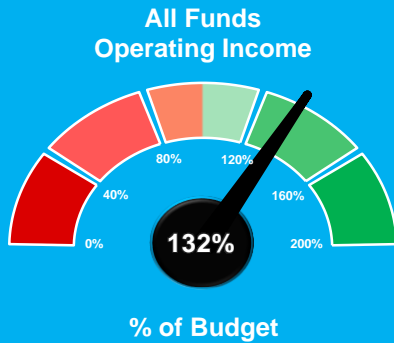


Winnetka Park District Operating Income Dashboard

YTD
As of 11/30/2018

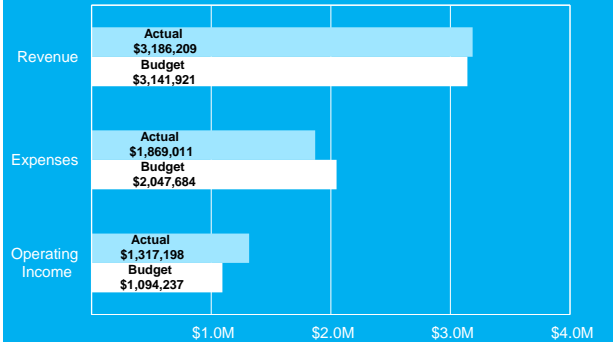
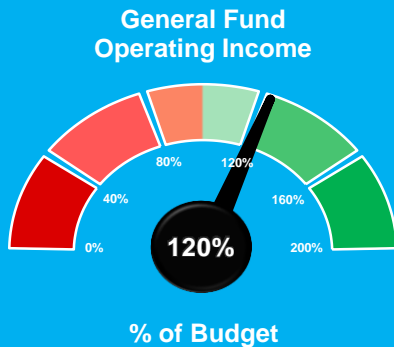
Winnetka Park District

All Funds



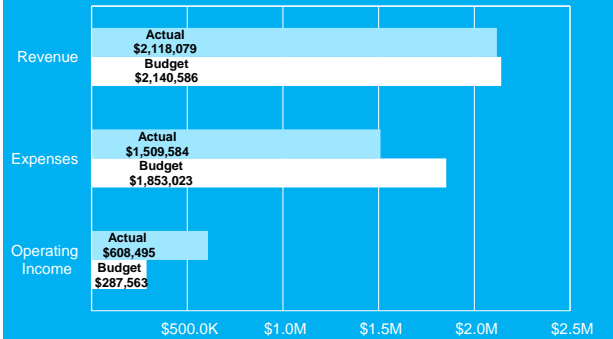
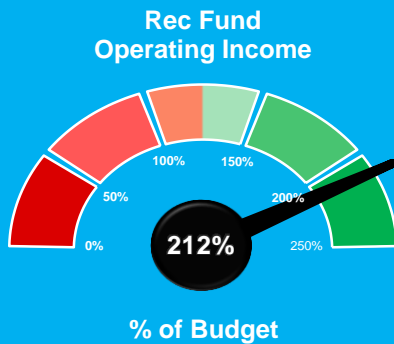
Winnetka Park District

General Fund



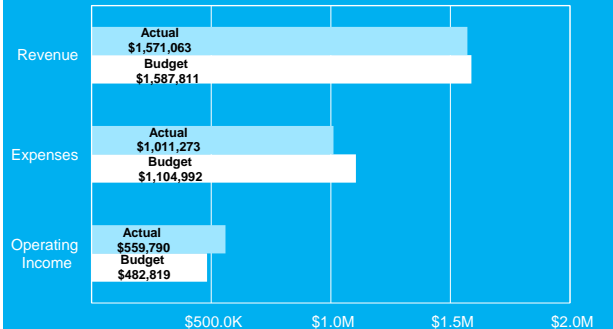
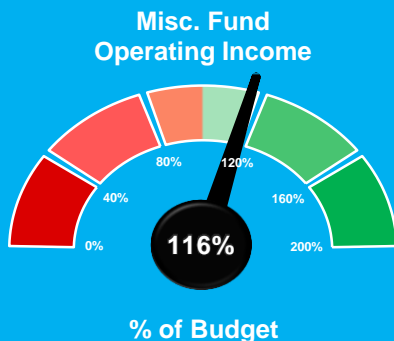
Winnetka Park District

Rec Fund



Winnetka Park District

Misc Fund

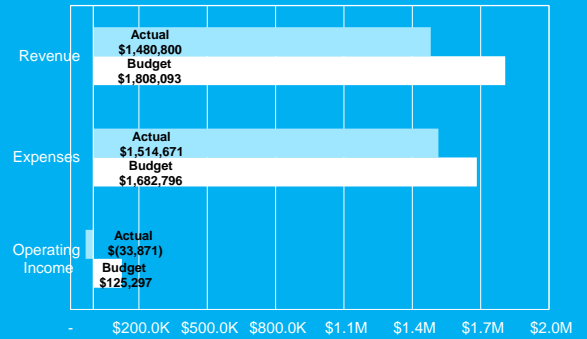
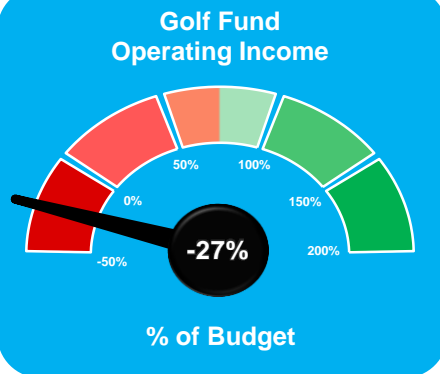


Winnetka Park District Operating Income Dashboard

YTD
As of 11/30/2018

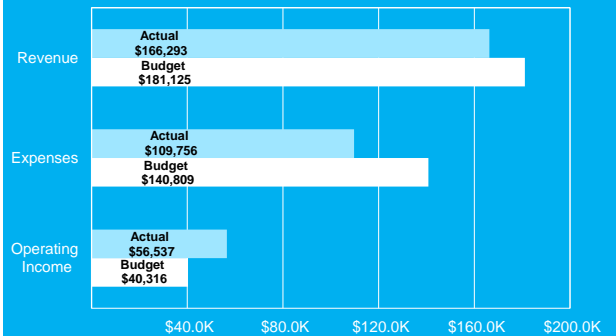
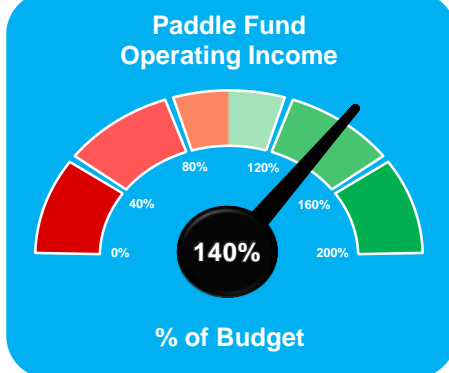
Winnetka Park District

Golf Fund



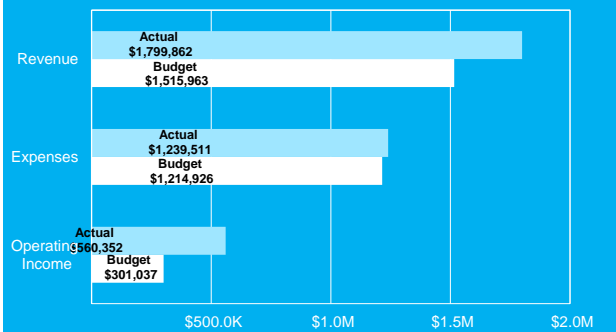
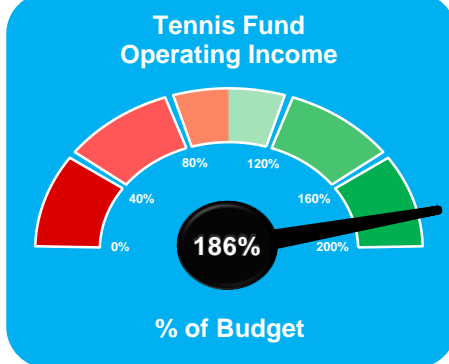
Winnetka Park District

Paddle Fund



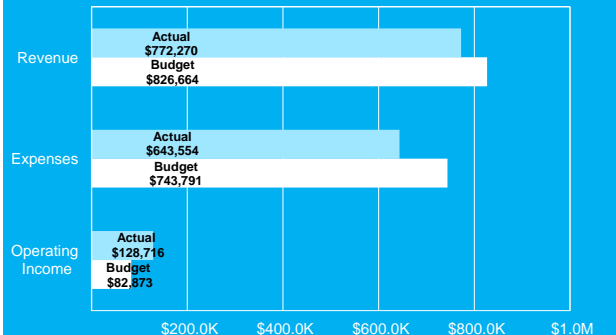
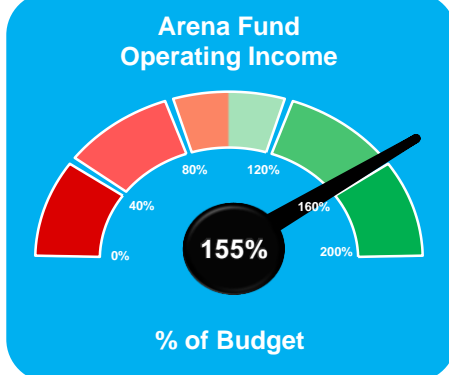
Winnetka Park District

Tennis Fund



Winnetka Park District

Arena Fund



Winnetka Park District Other Metrics Dashboard

YTD
As of 11/30/2018

Winnetka Park District

Capitals

