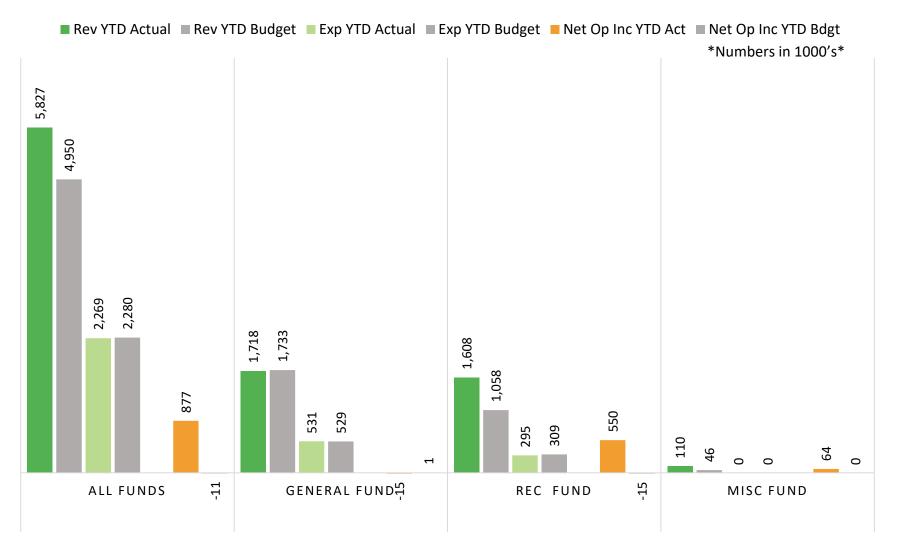
### **Operating Performance Summary YTD**

| Operating<br>Performance vs<br>Budget | <ul> <li>Operating Surplus \$988,604 YTD vs Budget</li> </ul>  |
|---------------------------------------|--|
| Performance Drivers<br>vs Budget      | <ul> <li>Operating Revenues \$877,080 above YTD budget</li> <li>Operating Expenses \$11,344 above YTD budget</li> <li>Operating Capitals/Contracts \$122,868 below YTD budget</li> </ul>                     |
| 2022 Year End<br>Projections          | <ul> <li>Operating Revenues <i>projected</i> \$418,030 above budget</li> <li>Operating Expenses <i>projected</i> \$231,660 below budget</li> <li>Operating Capitals/Contracts projected at budget</li> </ul> |

# Revenues, Expenses, Capitals Summary YTD

| <b>Operating Revenues</b> | <ul> <li>\$877,080 above YTD budget</li> <li>Tennis \$265,824 above YTD budget</li> <li>Athletic Fields \$74,198 above YTD budget</li> <li>Rec Program Fees \$469,210 above YTD budget</li> </ul>          |
|---------------------------|--|
| Non-Operating<br>Revenues | <ul> <li>Cash Donations of \$6,572</li> <li>Other Contributions of \$0</li> </ul>  |
| Operating Expenses        | <ul> <li>\$11,344 above YTD budget</li> <li>Corporate Services \$88,151 above YTD budget</li> <li>Supplies \$59,131 below YTD budget</li> <li>Repairs and Maintenance \$22,009 below YTD budget</li> </ul> |
| Capitals                  | <ul> <li>Operating Capitals \$122,868 below YTD budget</li> <li>Major Capitals \$64,002 above YTD budget</li> </ul>  |

### Individual Fund Net Operating Income vs Budget YTD March 2022



#### Individual Fund Net Operating Income vs Budget YTD March 2022

■ Rev YTD Actual ■ Rev YTD Budget ■ Exp YTD Actual ■ Exp YTD Budget ■ Net Op Inc YTD Act ■ Net Op Inc YTD Bdgt \*Numbers in 1000's\* 1,001 б  $\sim$ GOLF FUND PADDLE FUND **TENNIS FUND** ICE ARENA FUND -176 

### **Previous Years Comparison**

|                                | 2020 YTD    | 2021 YTD    | 2022 YTD<br>Actual | 2022 YTD<br>Budget | 2022 YTD<br>Bud vs Act |
|--------------------------------|-------------|-------------|--------------------|--------------------|------------------------|
| Revenues<br>YTD                | \$4,621,860 | \$4,604,424 | \$5,827,202        | \$4,950,122        | \$877 <i>,</i> 080     |
| Expenses<br>YTD                | \$1,710,937 | \$2,071,602 | \$2,280,529        | \$2,269,185        | \$11,344               |
| Capitals &<br>Contracts<br>YTD | \$318,273   | \$315,936   | \$201,505          | \$324,373          | \$122,868              |
| Surplus/<br>Deficit<br>YTD     | \$2,592,650 | \$2,216,886 | \$3,345,168        | \$2,356,564        | \$988,604              |

# Year End Projections

|                    | 2022<br>Budget | 2022 Year End<br>Projection | 2022<br>Bud vs <i>Pro</i> |
|--------------------|----------------|-----------------------------|---------------------------|
| Revenues           | \$17,889,322   | \$18,307,352                | \$418,030                 |
| Expenses           | \$11,361,368   | \$11,129,708                | \$231,660                 |
| Capitals/Contracts | \$11,560,275   | \$11,560,275                | \$0                       |
| Surplus/Deficit    | (\$5,032,321)  | (\$4,471,801)               | \$649,690                 |

## **Revenues - Detail YTD**

|           | 2020 YTD    | 2021 YTD    | 2022 YTD<br>Actual | 2022 YTD<br>Budget | 2022 YTD<br>Bud vs Act | % of YTD<br>Budget |
|-----------|-------------|-------------|--------------------|--------------------|------------------------|--------------------|
| Taxes     | \$2,927,633 | \$2,501,796 | \$3,056,645        | \$3,056,645        | \$0                    | 0%                 |
| User Fees | \$1,228,495 | \$1,545,404 | \$1,746,418        | \$1,415,482        | \$330,936              | 23%                |
| Rec Fees  | \$349,745   | \$498,952   | \$871,144          | \$401,934          | \$469,210              | 117%               |
| Interest  | \$40,665    | \$3,264     | \$3,869            | \$11,248           | (\$7,379)              | -66%               |
| Misc.     | \$69,019    | \$37,997    | \$129,055          | \$54,657           | \$74,398               | 136%               |
| Pro Shop  | \$6,302     | \$10,781    | \$14,499           | \$10,156           | \$4,343                | 43%                |
| Donations | \$1,225     | \$6,230     | \$6,572            | \$1,000            | \$5,572                | 557%               |
| Total     | \$4,623,084 | \$4,604,424 | \$5,828,202        | \$4,951,122        | \$877,080              | <b>18%</b> 7       |

#### Revenues - User Fees Detail YTD March 2022

| Overall User Fees | <ul> <li>\$324,112 above YTD budget</li> </ul> |
|-------------------|--|
| Athletic Fields   | <ul> <li>\$70,275 above YTD budget</li> </ul>  |
| Sailing           | <ul> <li>\$1,894 below YTD budget</li> </ul>   |
| Beaches           | <ul> <li>\$25,786 below YTD budget</li> </ul>  |
| Boat Launch       | <ul> <li>\$3,677 below YTD budget</li> </ul>   |
| Golf              | <ul> <li>\$41,460 above YTD budget</li> </ul>  |
| Paddle            | <ul> <li>\$13,946 above YTD budget</li> </ul>  |
| Tennis            | <ul> <li>\$238,412 above YTD budget</li> </ul> |
| lce               | <ul> <li>\$8,624 below YTD budget</li> </ul>   |

# Donations/Contributions

|                     | 2020 FY  | 2021 FY   | 2022 YTD |
|---------------------|----------|-----------|----------|
| Unrestricted        | \$0      | \$0       | \$6,572  |
| Restricted/Directed | \$0      | \$0       | \$0      |
| Parks               | \$0      | \$0       | \$0      |
| Beaches             | \$0      | \$0       | \$0      |
| Enterprise          | \$0      | \$0       | \$0      |
| Other               | \$0      | \$0       | \$0      |
| Total               | \$15,350 | \$651,582 | \$6,572  |

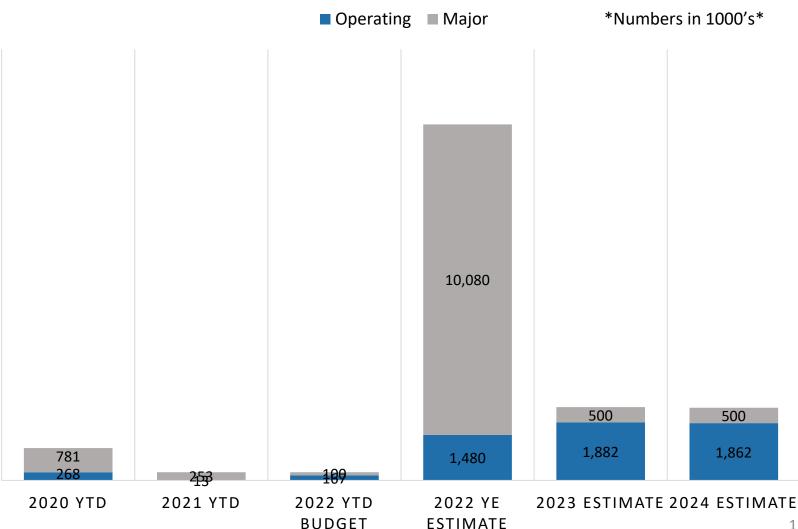
# **Expenses - Detail YTD**

|                            | 2020 YTD    | 2021 YTD    | 2022 YTD<br>Actual | 2022 YTD<br>Budget | 2022 YTD<br>Bud vs Act | % of YTD<br>Budget |
|----------------------------|-------------|-------------|--------------------|--------------------|------------------------|--------------------|
| Salaries &<br>Wages        | \$906,206   | \$827,399   | \$916,948          | \$920,997          | (\$4,049)              | 100%               |
| Other<br>Personnel         | \$364,334   | \$285,668   | \$388,835          | \$374,813          | \$14,022               | 104%               |
| Supplies                   | \$82,458    | \$68,840    | \$83,508           | \$144,527          | (\$61,019)             | <b>59%</b>         |
| Repair &<br>Maintenance    | \$52,366    | \$60,256    | \$51,003           | \$73,012           | (\$22,009)             | 70%                |
| Program &<br>Main Services | \$117,783   | \$94,353    | \$144,462          | \$141,577          | \$2,884                | 102%               |
| Corporate<br>Services      | \$135,971   | \$256,184   | \$231,845          | \$143,694          | \$88,151               | 161%               |
| Utilities                  | \$104,515   | \$154,553   | \$151,434          | \$159,603          | (\$8,169)              | 95%                |
| Pro Shop                   | \$4,220     | \$8,412     | \$11,644           | \$10,121           | \$1,523                | 115%               |
| Total                      | \$1,767,852 | \$1,755,666 | \$1,979,678        | \$1,968,344        | \$11,344               | 101%               |

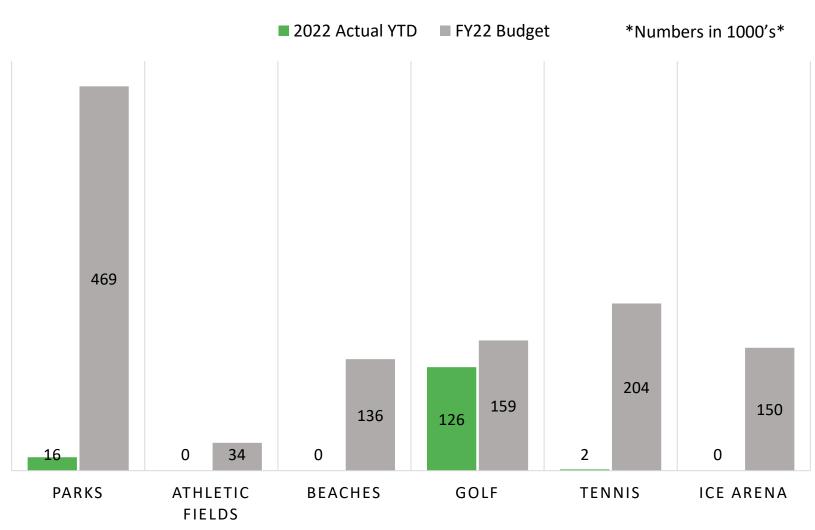
# Capitals/Contracts - Detail YTD

|                       | 2020 YTD  | 2021 YTD  | 2022 YTD<br>Actual | 2022 YTD<br>Budget | 2022 YTD<br>Bud vs<br>Act | % of YTD<br>Budget |
|-----------------------|-----------|-----------|--------------------|--------------------|---------------------------|--------------------|
| Operating<br>Capitals | \$27,070  | \$30,226  | \$144,345          | \$267,212          | (\$122,868)               | <b>78%</b>         |
| Major<br>Capitals     | \$241,203 | \$262,210 | \$64,002           | \$0                | \$64,002                  |                    |
| Contracts<br>Payable  | \$50,000  | \$50,000  | \$57,160           | \$57,160           | \$0                       | 100%               |
| Total                 | \$318,273 | \$342,436 | \$265,507          | \$324,373          | (\$58,865)                | 82%                |

# **Operating and Major Capitals**



#### Operating Capitals March 2022



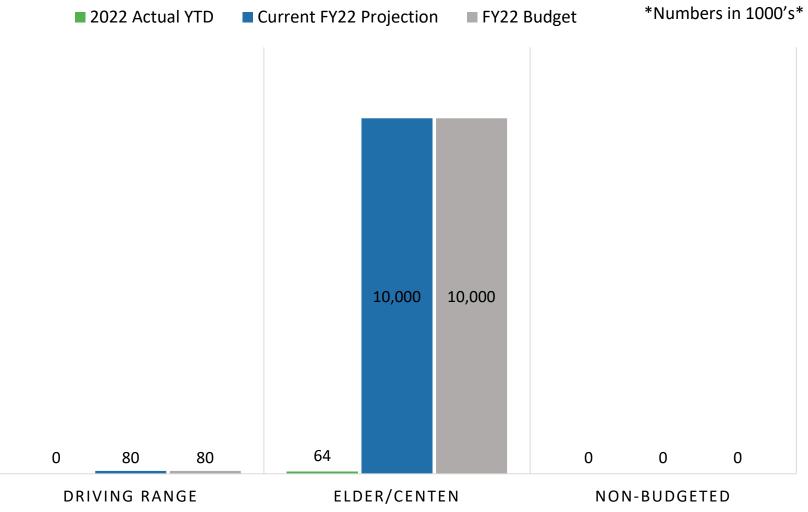
#### Operating Capitals Detail - 25K and above March 2022

|  | FY2022 Budget | Actual | Completed? |
|--|---------------|--------|------------|
| Parks  | \$468,000     |        |            |
| Happ Road Park - Furnishings/Playground      | \$111,000     |        |            |
| Nick Corwin Park - Playground                | \$230,000     |        |            |
| Northfield Park - Fencing/Gates/Backstop     | \$33,000      |        |            |
| Equipment - Toro 4000D Mower and Ford F-350  | \$55,000      |        |            |
|  |               |        |            |
| Athletic Fields                              | \$34,000      |        |            |
|  |               |        |            |
| Beaches                                      | \$136,000     |        |            |
| Elder Lane Beach House - Pumps/Windows/Paint | \$50,000      |        |            |
| Centennial Park - Sidewalks                  | \$58,000      |        |            |
| Tower Road Beach House - Pumps/Flooring      | \$28,000      |        |            |
|  |               |        |            |
| Garage                                       | \$77,000      |        |            |
| Parks Service Center - Painting              | \$30,000      |        |            |
| Forklift                                     | \$30,000      |        |            |

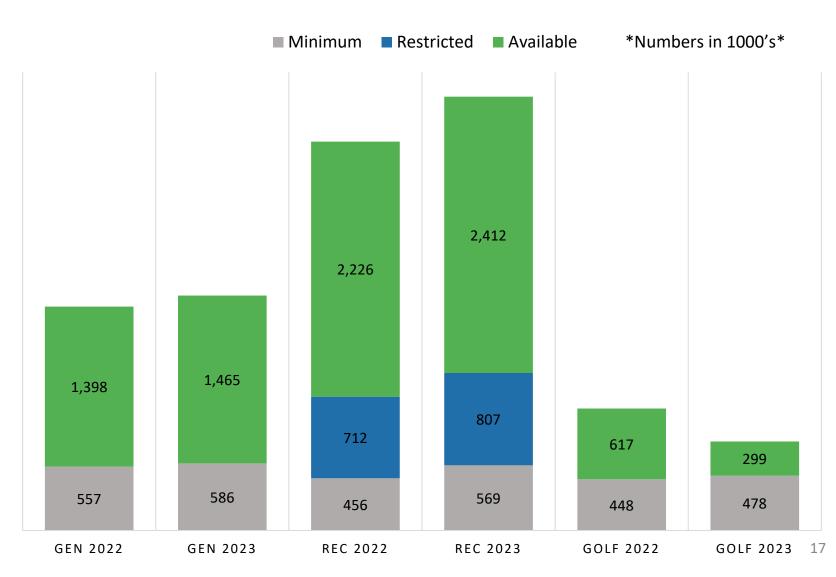
#### Operating Capitals Detail - 25K and above March 2022

|                             | FY2022 Budget | Actual   | Completed? |
|-----------------------------|---------------|----------|------------|
| Golf Course/Maintenance     | \$158,500     |          |            |
| Cart Barn Roof              | \$30,000      |          |            |
| Design Work                 | \$25,000      | \$71,040 | YES        |
| Ford Tractor                | \$40,000      |          |            |
| Toro Mower                  | \$55,319      | \$55,319 | YES        |
| Paddle                      | \$10,000      |          |            |
|                             |               |          |            |
| Tennis Outdoor              | \$56,000      |          |            |
| Pathways                    | \$33,000      |          |            |
| Tennis Indoor               | \$148,000     |          |            |
| Tennis Center Windows/Doors | \$68,000      |          |            |
| Tennis Center Painting      | \$30,000      |          |            |
| Radiant Heaters/Boiler      | \$45,000      |          |            |
|                             |               |          |            |
| Ice Arena                   | \$150,000     |          |            |
| Zamboni                     | \$150,000     |          |            |

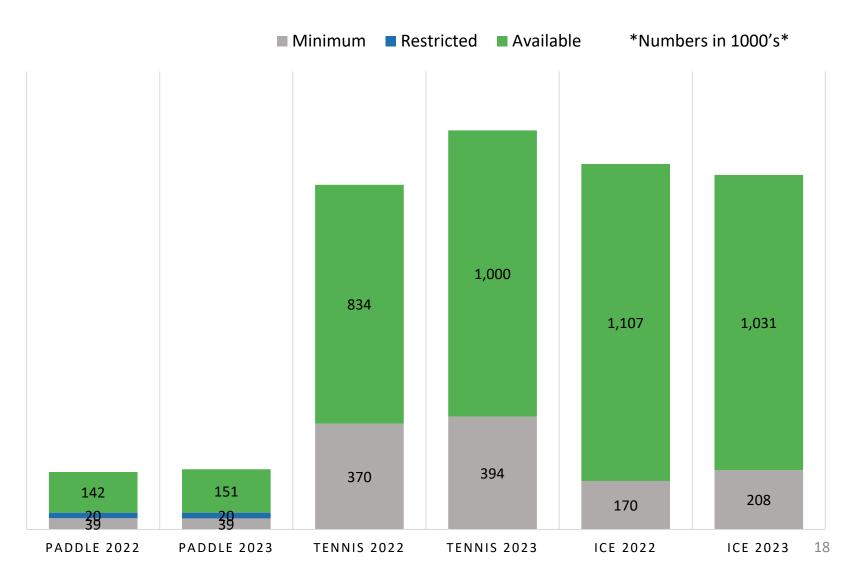
### Capitals – Major March 2022



### Fund Reserves 2022 March 2022



### Fund Reserves 2022 March 2022



#### Statement of Cash and Investments March 2022

| Cash  |                 |
|---|-----------------|
| •Petty Cash                                       | \$1,700.57      |
| <ul> <li>Harris bank – Holiday Savings</li> </ul> | \$1,001.88      |
| •Illinois Funds                                   | \$78,801.48     |
| •N Corwin Fund                                    | \$38,167.54     |
| <ul> <li>Harris Bank – Operating</li> </ul>       | \$217,088.04    |
| •Harris bank – Money Market                       | \$4,649,958.75  |
| •Harris Bank – Payroll                            | \$178,940.19    |
| Total Cash  | \$5,171,988.52  |
| Investments                                       |                 |
| •Harris Bank – CD's                               | \$0.00          |
| •IPDLAF – 2020 Bond Proceeds                      | \$5,625,656.21  |
| •IPDLAF – Money Market                            | \$3,532,599.61  |
| <ul> <li>Northshore Community Bank CD</li> </ul>  | \$5,069,0725.69 |
| Total Investments                                 | \$14,227,331.51 |
|   |                 |
| Total Cash and Investments                        | \$19,399,320.03 |